

# Where is Your Career in Sales Ops Headed?

As the Sales Ops function becomes increasingly critical to business success, many people in the field are starting to get **access to a growing number of opportunities for career advancement**. But not all Sales Ops professionals have a clear picture of their career path. What will their next position be? How much should they expect to make? Where does the career ultimately lead? InsightSquared and Docu-rated teamed up to help answer these questions by creating a simple chart designed to help Sales Ops professionals get a better sense of where their career is headed.

## The Sales Ops Career Chart

